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## **Digital Future Daily**

How the next wave of technology is upending the global economy and its power structures

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## Europe matters more than you think

By **RYAN HEATH** | 04/07/2022 04:37 PM EDT

Presented by Connected Commerce Council

With help from Derek Robertson and Sam Sutton

Welcome to a new newsletter from POLITICO, where we're tracking the digital world now being born, and the collision unfolding between its rule-breaking ethos and the rulemakers in Washington, Brussels and elsewhere. We're covering crypto, the metaverse, AI and other disruptive technologies as they hit the world's centers of power.

Every rebirth of the internet gets the same kind of fanfare — it's going to transcend borders; it's going to free us from boring red tape; it's going to let us shed our identities.

And then it turns out the future isn't so special after all.

The world is already living with a splintered internet — regional blocs that mirror splits emerging in the wider economy. And the next version of the digital future, despite the

lavish promises of the tech moguls and blockchain visionaries, is going to have to contend with the same splits, confusion and oversight.

In this newsletter we'll be keeping a close eye on the global side of the contest to build this new world — which means tracking not just technology, but its watchdogs, skeptics and cops, many of whom are far more aggressive and powerful outside US borders.

Today we've got a direct download from three of the top European watchdogs.

#### WHY EUROPE?

Yes, it lives in the shadow of China and the U.S., but Europe rules the regulatory roost. On public-interest issues like privacy and data ownership— which are key to any future built on shared "realities" and artificial intelligence — the EU has filled the intellectual vacuum left by U.S. administrations, and created a revolutionary data privacy law.

But the continent's rulebook has the precision of a mallet. And when it comes to who will actually *build* the next digital landscape, and profit from it, the EU has a problem: It typically can't keep the dozens of unicorns that develop there. Instead they flee the Continent to U.S. capital markets. Elsewhere in the world:

- China's tech world is now defined by Xi Jinping's surveillance state. China is a nation of huge ambition and capability, with a government utterly committed to keeping control at every level, down to personal behavior. That won't stop everyone trying to be the next Jack Ma, but it's already stopping plenty of IPOs. China's "Great Firewall" has been successfully keeping the world out. Beijing's ongoing tech crackdown is now keeping China in. Some metaverse!
- The U.S invented the internet and antitrust—but has spent a generation screwing them up. It would take another world war for Washington to devise a national industrial policy. The government's allergy to sweeping intervention has allowed thousands of flowers to bloom—but the result is an untended garden of flimsy apps besieging our mental health, instead of delivering on other possible national priorities like making chips, mining critical minerals, or greening the economy.
- India's greatest tech export is its people: Enough said.

Big Tech CEOs and startup wunderkinds tend to dismiss all these worries; they see themselves as the smartest people in any room. While the regulators facing off against them aren't that stupid, they are frequently slow, or divided, or driven by insecurity, in part because they know they don't invent the future.

But they do think about it, and how they see the future — especially, right now, in Europe — will go a long way toward shaping what that future looks like.

#### **DOWNLOAD FROM THE EU**

Though Europe might exist in the shadow of China and the U.S., its regulators are going to be key players in the new digital landscape: Europe's Digital Markets Act (focused on forcing platforms to open up their services) and the Digital Services Act (focused on illegal content) are the free world's toughest and most fully conceived tech regulations, and they're expected to shape how global companies build out their data-driven landscapes.

I spoke to three of the EU's top tech regulators this week—the people driving the bus on those rules. They aren't always in agreement among themselves, which is another thing would-be worldbuilders will have to keep in mind. Some takeaways:

# MARGRETHE VESTAGER, the EU's Executive Vice President for a Europe Fit for the Digital Age (yes, that's a title)

- THE E.U. SEES ITS REGULATIONS AS PRO-COMPETITION: "What's important is that digital markets open up, that there is much more innovation from more diverse sources. We need to see more things getting to market, from innovations rather than acquisitions. Too many ideas are left on a shelf.... It will be a big difference for competitors and users if you can get your data under your control. If the big guy is not self-preferencing in how they provide services. These are quite big changes."
- **SAME FOR SAFETY AND SECURITY**: "Today people are scared: online criminals are now decentralizing, people feel they can be cheated or have their passwords and money stolen. There are more state sponsored attacks... In a world of sensors everywhere we get more vulnerable but we cannot scare off use of digital because of the vulnerability. We have to provide safety but there has to be room for innovation."
- TECHNOLOGY IS A MEANS, NOT AN END: "Society is a home for citizens, and tech is just a tool to ensure a better life.... Fighting climate change is going to be difficult. It's much more complex to manage a grid of every type of power source you really need

to be digital to balance all of that. There's no way around that. We really need this to happen for our climate."

## ANDREAS SCHWAB, Member of European Parliament leading negotiations on the EU's new digital rules

#### THE TECH GIANTS AREN'T SOPHISTICATED POLICY PLAYERS YET:

"Virtually nothing happened," he said about meeting with tech companies on the EU's recent legislative package. Facebook "came too late" to make a difference. "They were totally disordered, they were not empowered to act. I said 'do you have to speak to your CEO, or what?' and they didn't answer and didn't come up with anything until the very end."

- **DECENTRALIZATION IS CENTRAL**: The EU's Digital Markets Act and Digital Services Act "will support the decentralization of new web tech." They are not future-proof, he said over coffee in Brussels last week, but insists they will "place more responsibility and liability" on the biggest players of the next decade.

#### - REGULATORS CAN STILL MATTER - IF THEY STAND UP FOR

**THEMSELVES**: Schwab's message to a new generation of tech legislators is: Guard your independence, and don't treat domestic companies with kid gloves. "With Apple it's a bit like the car industry and the German government: treated like a technological product that no one can put into question because it comes from Cupertino."

#### THIERRY BRETON, Commissioner for the EU's Internal Market

- IT'S ABOUT THE QUANTUM TECHNOLOGY, STUPID: Breton says without hestiation it is the need to develop infrastructure to support quantum computing like chip production and space investments that keeps him up at night. The still-mostly-theoretical new technology could enable radical new kinds of machines and end encryption as we know it. "100 years ago we saw the world's connections through ships, 50 years ago it was roads, today it is data. In the future it will not be linear, absolutely everything will be connected. And we have barely begun to understand this."
- CYBERSECURITY IS A NEW COLLABORATION ZONE: Breton, who keeps a home in New York and is the former CEO of tech consultancy Atos, sees himself as a pragmatist. He's also been writing books on cyberwarfare since his 1984 global bestseller Soft War and is now most proud of a planned EU-wide Cybershield, which he says will need 4,000 staff, and will work in lockstep with the U.S. administration.

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Small Biz gets a big boost from Tech. With digital tools - from online marketplaces to backend analytics - small businesses are able to find new customers and compete with big brands and national chains. Digitally-savvy small businesses are 20x better at acquiring new customers than their digitally skeptical counterparts. Find out how Tech empowers small businesses everywhere. Learn more.

#### MEANWHILE, IN WASHINGTON...

**Treasury Secretary Janet Yellen** delivered her first major speech on digital currency. The takeaway: Crypto might be here to stay, but she's not sure it'll work as advertised.

"Proponents of digital assets envision a more efficient payment system with instantaneous transactions and lower costs no matter where you live," she said during <u>a speech on digital assets</u> at American University on Thursday. "Will the technology live up to that promise? Personally, I think it's too early to tell."

While Yellen acknowledged the importance – and need – for innovation around payment systems and financial markets, her speech was emblematic of the skepticism that's likely to imbue some of the reports and recommendations ordered by President Joe Biden's executive order on crypto policy.

In addition to calling for greater oversight of crypto trading platforms and stronger policies governing stablecoins, she emphasized the need for "tech-neutral" regulation that will incorporate protections for customers, investors and businesses while creating runway for the industry to grow.

"We need to work together to ensure responsible innovation," she said. "The government's role should be to ensure responsible innovation — innovation that works for all Americans, protects our national security interests and our planet, and contributes to our economic competitiveness and growth." — *Sam Sutton* 

#### AFTERNOON SNACK

**Some activities just make sense in the metaverse.** A fashion show, for example, is a natural extension of the hyper-specific avatar customization that's been part of virtual

worlds for decades. The consumption of food is obviously another story, but that hasn't stopped restaurant chains from <u>moving aggressively</u> into the VR space — including Chipotle, which has chosen to celebrate today's "National Burrito Day" by rolling out a "Burrito Builder" within the virtual world of Roblox.

A restaurant moving into the metaverse is a baffling choice if you think about it in terms of replicating one's business in a virtual space. What's really going on is much simpler and easier to understand: food companies seizing on an opportunity to get their branding in front of hungry gamers, which is a very old tradition indeed.

Restaurants spend <u>big bucks</u> on social media marketing, in hopes of springing to mind first when users get hungry during their daily doomscroll. You might not be able to eat a Chipotle burrito in the metaverse, but their ad team wouldn't be earning their salaries if they weren't trying their damndest to find you there. — *Derek Robertson* 

A message from Connected Commerce Council:

Tech powers small business success. Digital tools allow smaller businesses to expand their reach and scale faster with the help of global online marketplaces, two-day shipping, and marketing tools. Plus, 73% of small businesses use digital tools to drive revenue—which is why we can't afford to send Small Biz backwards. **Find out how** 

### Tech empowers small businesses everywhere.

#### THE FUTURE IN 5 LINKS

- Don't look now, but the crypto startup obsessed with scanning the world's irises might be **slightly problematic**.
- Researchers are worried about disinformation from AI that can produce **sophisticated illustrations**.
- <u>Unreal Engine 5 is here</u>, the latest iteration of the graphics engine that could build the metaverse.
- Meta's quarterly, ominously-named "<u>Adversarial Threat Report</u>" **shows that** Russian hackers generated false Ukrainian surrender messages.
- A <u>crypto-based wireless startup</u> raised \$200 million in VC funding.

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